

HALLBERG INSURANCE NETWORK

Auto • Home • Health • Life • Business

Commission Schedule

Producer Agreement

Effective May 1, 2007

In full consideration of the services to be performed by Producer under the Producer Agreement, Agency shall pay Producer a commission equal to the percentage of either the monthly Net Commission (gross commission less adjustments) or Net Commission received as specified below, applicable to policies referred by Producer, at the time commission rate or rates set forth below:

All commission amounts refer to a percentage of total premium written.(i.e. If you place a piece of business with us that has a premium of \$1,000 you would receive \$90-\$120 if this was a personal home policy. The final amount paid to you is determined by the carrier we use and the commission they pay the Hallberg Insurance Network.)

Line of Business	New Business Commission %	Renewal Commission %
Preferred Commercial	6%-9%	6%-9%
E&S Market Referrals	\$50 Per Referral	N/A
Personal Auto	9%-12%	9%-12%
Home-Owners/Dwelling Fire	9%-12%	9%-12%
Personal Specialty Lines	9%-12%	9%-12%
Group Health, Life & Benefits	1%-3%	1%-3%
Individual Health & Life	5%-10%	5%-10%
Non-Standard Auto	\$20-\$50 Per Referral	N/A
Flat Referral Fee	\$20-\$50 Per Referral	N/A